
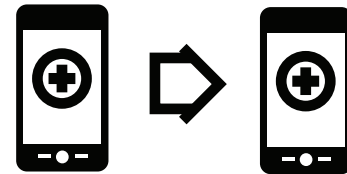


Procuring Interoperability

Achieving High-Quality, Connected, and Person-Centered Care

96% of hospitals  **78%** of physician's offices use electronic health records for patient data

but fewer than **1 in 3** hospitals can share those data with other providers



which leads to increased costs, duplicative tests and procedures, increased clinician burnout and decreased patient safety.

Faster progress toward interoperability is both essential and possible.

Systematic procurement strategies can leverage purchasing power and drive interoperability - and is an organizational obligation.

The Path Forward

As clinician or patient

Identify problems and demand solutions

As health care executive

Establish priorities and purchasing requirements

As field leader

Refine and share procurement specifications and approaches

Learn more at nam.edu/Interoperability